











Customer Solutions Overview

Product Name & Focus Area	Available in Regulated Markets	Emissions Impact	Effort	Product Benefits
Carbon-Free Electricity (EFECs) 	Yes	Scope 2 ¹	Low	Carbon-free product that helps customers begin their sustainability journey or meet carbon reduction goals through carbon-free electricity supply. EFECs represent the emission-free attributes of generating sources that do not directly emit greenhouse gases (GHG). MORE INFO>>
Carbon Offsets 	Yes	Scope 1, Scope 2 ¹ , or Scope 3	Low	Carbon offsets are a quick and easy way to help customers offset Scope 1 or Scope 3 GHG emissions. They can also address Scope 2 emissions but are less frequently used for this. Carbon Offsets provide for an indirect reduction to GHG emissions, but do not allow for the same renewable energy claims that a purchase of RNG, for example, does. ¹ MORE INFO>>
Green-e® Energy certified RECs Blocks have a \$2,500 min. purchase 	Yes	Scope 2 ¹	Low	Help your sustainability journey with REC blocks sourced from renewable generating facilities located within the continental US. Available in both competitive and regulated markets. MORE INFO>>
Green-e® Energy certified RECs Load Following* 	No	Scope 2 ¹	Low	Easy option to leverage existing retail supply contracting process to help customers lower Scope 2 emissions with RECs sources from renewable generation facilities in the continental US. ¹ MORE INFO>>
Load Response Programs* 	No		Low	Load response programs can provide cost-savings and/or revenue opportunities for customers who can voluntarily curtail energy demand at a given time.
Efficiency Made Easy® (EME) Min. 1,000 MWhs or 10,000 DTH annually 	No	Scope 1	Low-Medium	A simple solution to help implement efficiency measures without upfront capital, allowing great project funding flexibility. MORE INFO>>
Pear.ai Platform 	Yes		Low-Medium	Utility expense management platform for accurate data collection, reporting, emissions benchmarking, and customer insights. MORE INFO>>
CORe Existing Offsite Renewables 	No	Scope 2 ¹	Medium	Provide access to existing, location-specific renewable energy and RECs, from an offsite renewable project through a retail power contract. MORE INFO>>
CORe+ New Build Offsite Renewables 	No	Scope 2 ¹	High	Help achieve renewable energy goals with access to new-build renewable energy and RECs through a physical, retail electric supply agreement. MORE INFO>>
Renewable Natural Gas (RNG)** 	No	Scope 1	High	Customers can claim Scope 1 emission reductions through the purchase of environmental attributes associated with RNG. RNG is pipeline-quality natural gas derived from the decomposition of organic matter, also known as biogas. MORE INFO>>
OTHER SOLUTIONS PRODUCT: <ul style="list-style-type: none"> • Hourly Carbon-Free Energy Matching. More Info>> • GHG Accounting & Reporting. More Info>> • Smart-Building Technology. More Info>> • Fleet Electrification. More Info>> 				

¹Based on current World Resources Institute (WRI) guidance.
²Scope 2 reporting claims of this product may be affected by future changes.

*Available only for electricity customers
 **Available only for natural gas customers

FOCUS AREA KEY:

Sustainability and Carbon Reduction	Energy Data and Analytics	Managing Budget and Cost	Energy Infrastructure
